

### Carrying out an Empirical Project

Empirical Analysis & Style Hint

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### Ch.19 Carrying out an Empirical Project

1. Posing a Question
2. Literature Review
3. Data Collection
4. Econometric Analysis
5. Writing an Empirical Paper

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#### 19.1 Posing a Question

- ◆ Start with a general area or set of questions.
- ◆ Make sure you are interested in the topic.
  - Use on-line services such as *EconLit* to investigate past work on this topic.
- ◆ Narrow down your topic to a specific question or issue to be investigated.
  - Work through the theoretical issue.
  - You cannot be too ambitious, especially for a one-term project.

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#### 19.2 Literature Review

- ◆ All papers, even if they are relatively short, should contain a review of relevant literature.
  - On-line services are useful for “lit-review”.
    - ◆ You can read abstracts of papers to see how relevant they are to your own work.
  - Think of related topics that might not show up in a search using a handful of key words.
- ◆ “Literature review” is included in the *introduction*, or in a separate section.

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#### 19.3 Data Collection

- ◆ Deciding on which kind of data to collect depends on the nature of the analysis.
  - Investigate what type of data sets have been used in the past literature.
  - The most important is whether there are enough controls to do a reasonable *ceteris paribus* analysis.
- ◆ Consider collecting your own data.

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#### Inspecting Data, etc.

- ◆ You must know the nature of the variables in the data set.
  - Measurement units, rates, ...etc.
- ◆ Check the data for missing values, errors, outliers, etc.
  - Drawing graph, finding descriptive stats,...etc.
- ◆ Create variables appropriate for analysis.
  - For example, create dummy variables from categorical variables, create hourly wages, etc.

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### 19.4 Econometric Analysis

- ◆ After deciding on a topic and collecting an appropriate data, decide on the appropriate econometric methods.
- ◆ If you want to use OLS, OLS assumptions must be satisfied for your model.
  - The error term must be uncorrelated with  $x$ .
- ◆ Make functional form decisions.
  - Log, interactions, dummy, etc.

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### Estimating a Model

- ◆ Start with a model that is clearly based in theory.
  - Test for significance of other variables that are theoretically less clear.
- ◆ Test for functional form misspecification.
  - Consider reasonable interactions, quadratics, logs, etc.

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### Cont. Estimating a Model

- ◆ Don't lose sight of theory and the *ceteris paribus* interpretation – you need to be careful about including variables that greatly alter the interpretation.
  - For example, effect of bedrooms conditional on square footage.
- ◆ Be careful about putting functions of  $y$  on the right hand side – affects interpretation.

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### Cont. Estimating a Model

- ◆ Once you have a well-specified model, need to worry about the standard errors.
  - Test for heteroskedasticity.
  - Test for serial correlation if there is a time component.
- ◆ Correct if necessary.

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### Other Problems

- ◆ Often you have to worry about endogeneity of the key explanatory variable.
- ◆ Endogeneity could arise
  - from omitted variables that are not observed in the data.
  - because the model is really part of a simultaneous equation.
  - due to measurement error.

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### Cont. Other Problems

- ◆ If you have panel data, you can consider a fixed effects model (or first differences).
  - Problem with FE is that you need good variation over time.
- ◆ You can instead try to find a perfect instrument and perform 2SLS.
  - Problem with IV is finding a good instrument

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### Interpreting Your Results

- ◆ Keep theory in mind when interpreting results.
- ◆ Be careful to keep *ceteris paribus* in mind.
- ◆ Keep in mind potential problems with your estimates – be cautious drawing conclusions.
- ◆ You can get an idea of the direction of bias due to omitted variables, measurement error or simultaneity.

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### Further Issues

- ◆ Some problems are just too hard to easily solve with available data.
- ◆ May be able to approach the problem in several ways, but something wrong with each one.
- ◆ Provide enough information for a reader to decide whether they find your results convincing or not.

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### Cont. Further Issues

- ◆ Don't worry if you don't "prove" your theory.
- ◆ With unexpected results, you want to be careful in thinking through potential biases.
- ◆ But, if you have carefully specified your model and feel confident you have unbiased estimates, then that's just the way things are.

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### 19.5 Writing an Empirical Paper

1. Introduction
2. Conceptual (or Theoretical) Framework
3. Econometric models & Estimation methods
4. The data
5. Results
6. Conclusion

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